



Family Business
Australia

HOW MEMBERS can benefit

Family business matters

Family Business Australia is a not-for-profit, national member-based organisation for families who run a business and their professional advisers. From spouses to cousins and beginners to empires, the emphasis is on helpful information, education, training, research and discussion to ensure you or your clients' businesses prosper for generations to come. Have you considered the following issues?

- To whom will you pass control and ownership of your business?
- How do you ensure that this process is planned and orderly?
- How do you balance the different needs, interests and priorities of family and non-family members in your business?
- How do you raise capital without sacrificing equity? What are the alternatives? How do they work?

Expert, eventful, effective

Trust, understanding and harmony are vital for success of family business and our mission is to ensure you keep it all in the family and in business. We value our members' time and respect individual needs by offering a variety of inspiring events, engaging functions and insightful publications to benefit all industries and life cycles of business. At Family Business Australia, you will find understanding of the unique issues facing family businesses, such as generational change stages and sometimes conflicting aspirations of the family.

David Grant from the fifth-generation Glenfiddich whisky distillery, William Grant & Sons, stated at Family Business Australia's first National Conference "Each generation of the (Grant) family has been brought up not to expect the company to be a great source of wealth. Rather, we are stewards in our lifetime... This is, I believe, where the very old established European family firms draw their unique strength".

Many of Australia's family run businesses are preparing for the next generation.

The opportunity to hear first hand some words of wisdom, receive up-to-date information, access academic research and participate in honest discussion will be paramount to your family and the future of your family business.

Our relationship rewards

By becoming a member of Family Business Australia you will gain access to:

- member rates at breakfasts, seminars, conferences & workshops
- online member resource centre accessible through www.fambiz.com.au
- the opportunity to network with other family businesses in various industries who share the same challenges
- access to specialist advisers who have a proven track records in the field of advising family businesses
- exclusive access to Forum Groups - the only professionally facilitated discussion groups that provide a confidential place for family business members to discuss family and business issues
- quarterly magazine, Generations, which includes information about issues pertinent to family business as well as fascinating family business stories
- free company listing in the National Family Business Directory
- access to cutting-edge local and overseas academic research
- access to international best practice in family business

Australian family businesses demand a strong and united voice that will promote the value and contribution they make to our society. We are committed to furthering our members' professional status through:

- Family Business Australia's National Conference
- The Australian Family Business of the Year Awards
- Established links with industry and academia
- A united voice to State and Federal Governments in relation to policy issues affecting family businesses
- Effective media communications



our families mean business

MEMBERSHIP application form

Please mail or fax to:

Family Business Australia, National Office, Level 2, 568 St Kilda Road, Melbourne VIC 3004
Telephone: (03) 9529 6177 FREECALL: 1800 249 357 Facsimile: (03) 9529 6744
Email: info@fambiz.com.au Website: www.fambiz.com.au



**Family Business
Australia**

Prof Dr Mr Mrs Miss Ms Other
Title

Given Name

Surname

Position

Name of business

Postal address

Suburb

State Postcode

Telephone Facsimile

Mobile

Email

Website

Industry

What year was your family business founded?

What generation is the business?

How many family members currently work in the business?

How many employees work in the business?

How did you hear about us?

Annual Turnover

- under \$1 million \$1m-\$5m \$6m-\$10m
 \$11m-\$50m \$51m-\$100m \$101m+

Membership category – prices include GST

- Individual Family Business Member **\$350**
 Each additional Family Business Member **\$190**
(maximum of 2 family members)
 Corporate Family Business Member **\$1,250**
(includes up to 6 family members)
 Adviser member **\$460**
 Corporate adviser member **\$1,500**
(includes up to 6 advisers)

Additional names & titles (for additional & corporate membership)

Please note the annual renewal date for membership is July 1.

Privacy statement: The information collected by Family Business Australia will be used for administrative, contact and marketing purposes and may be disclosed to third-party contractors and sponsors. You may access your information by writing to us. For further information contact our Privacy Policy Coordinator.

Method of Payment (please tick)

- Cheque enclosed (made payable to Family Business Australia)
Credit Card Bankcard MasterCard Visa

Card no. Expiry date

Cardholder's name

Cardholder's signature

- (please tick) I authorise Family Business Australia to debit my credit card on an annual basis for my membership subscription until such time as I notify Family Business Australia in writing.

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